

## PURCHASING PROCESS

1	<b>Interest</b>	Have you found a property that could meet your needs and requirements? Get in touch with us to clarify any doubts you may have or to arrange a non-binding initial visit. Should the property not be right for you, we will register your search criteria and show you other properties.
2	<b>Visit</b>	We show you the property and inform you about its features. As professionals we are familiar with the details of all our properties. Based on your needs and expectations, we will evaluate with you the advantages and possible disadvantages of the property.
3	<b>Documentation</b>	Should you like the property, we will forward you documentation with additional details about the property. We will support you throughout the decision-making process and if necessary, help you negotiate with the seller.
4	<b>Purchase intention</b>	You have decided to say “yes” to your new home. You usually confirm this in advance in a letter, which sets out the purchase price and desired handover date, unless you can sign the reservation contract immediately.
5	<b>Financing</b>	On request, we can support you in finding a financing partner. We work with independent financial institutions with whom our customers have had excellent experiences in recent years. The brokerage is free of any vested interests.
6	<b>Reservation</b>	At this point, proof of financing must be submitted and the final purchase commitment, respectively the reservation contract, must be signed. By signing the reservation contract, the buyer agrees to make an initial down payment, which usually amounts to around 10% of the purchase price. At this point you have taken the first step toward purchasing a property.
7	<b>Contract</b>	In cooperation with the notary public, the purchase contract will be drawn up, which we will be happy to explain to you in detail. We help you obtain any missing documents and coordinate with the financial institutions the preparation of the irrevocable promise of payment as well as the delivery of any mortgage certificates. We arrange the notary appointment and accompany you to the notarial deed. It should be noted that you are only considered the owner with the entry in the land register.
8	<b>Handover</b>	You have acquired the property of your dreams! We are happy for you and remain at your disposal for any concerns you may have. Do you need help with moving or renovation? We will be glad to support you. Our expertise also includes project realization and renovation of existing properties.